Iowa Department of Natural Resources Honey Creek Resort State Park Comparative Financial Statements

January 31, 2009

Property Management by: CENTRAL GROUP MANAGEMENT LLC



Honey Creek Resort State Park Variance Report January 2009

Operating Statistics

The resort finished January with continued strong weekend business due to the Cabin Fever promotion and solid Friday and Saturday Rathbun Lakeshore Grille business. The Sunday Brunch has also continued to be successful, averaging around 300 covers each week.

The lodge occupancy was 35.61% with an ADR of \$85.92 for January compared to a budget of 42% and a \$97.50 ADR. We bolstered our weekday business by offering the remaining contractors attractive rates, coupled with the Cabin Fever special our ADR was lower than budgeted, however the REV PAR increased.

The Lakeshore Grille served over 6,300 covers compared to a budget of 2,300.

Our competitive set had an ADR of \$101.87 and occupancy of 27%, while Iowa as a state ran with a \$67.51 ADR and 41.3% occupancy.

Rooms Department

Guest services as a whole (desk, gift shop, reservations and activities) ran just a little below the payroll budgeted. The call volume at the front desk for January was extremely high volume as it was a record breaking month for booked reservations.

Housekeeping minutes per room is still high, averaging 41 minutes per occupied room with a budget of 35. Staff training will continue to increase efficiency.

The rooms department was over on payroll and related expenses by \$2,574, for the month, however YTD though the department is \$10,088 under budget. Other expenses for the month were under by \$795 and YTD under \$11,232.

Food and Beverage

Food and Beverage as a department exceeded budgeted sales by \$25,939; however banquet revenue was under budget by \$9,425.

Payroll expenses were \$20,383 over budget. The breakfast and lunch operation in the mid week will be shifted to the Lakeshore Grille and staff is being reduced. The revenue peaking on the weekends and slowing to a trickle has warranted the closure of the restaurant in these slower shifts.

Food costs were budgeted at 35% and ran 42.09% and beverage costs were also out of line being 19% higher than budgeted. Employee and other guest meal discounts were \$2,708 for January and \$18,725 YTD. Food costs before the discounts are 40.8% for January and 41.8% YTD which brings the food cost closer to the budgeted line.

The F & B department did complete several training programs in January including "The Millionaire Game", "TIPS" responsible serving certification, as well as additional service training from restaurant manager's and lead servers.

The new menu with adjusted food cost and percentages took longer to finalize than anticipated and is scheduled to be in place the first week of March.

Randy Lenger and the entire F & B management staff will focus on cost and payroll controls in the immediate future.

Water Park

The Waterpark continues to be a great amenity and has been extremely busy on the weekends with guests, day passes and birthday parties. The snack bar total revenue, which includes the birthday party packages, exceeded budgeted sales by over \$3,107. Buccaneer Bay overall was \$1,740 under budgeted sales for the month. Mid week sales of waterpark passes continue to lag, schools and group fundraising opportunities are currently being targeted to create an additional revenue stream.

As of November 1st we scaled back the waterpark hours to Mon-Thu from 12p-9p, weekends are 9a-9p We added an adult swim hour from 9p-10p on Friday and Saturday evenings as of Jan. 15th. The Monday – Thursday hours save 12 hours of payroll per week times two lifeguards on duty. The aquatics staff operated just under budgeted hours per day.

Administrative and General

Credit Card commissions were \$1,256 over budget in expenses, primarily due to the large amount of reservation deposits that the resort has been processing.

Office supplies, printing and postage have been high as well. We have switched most of our office purchasing to Quill, which offers free shipping and lower prices. Mailing costs will continue to run high as we mail out high volumes of sales packets and collateral to prospective guests and groups. The printing expense also includes the cost of toner.

Property Operations/Maintenance:

The maintenance and grounds staff has been busy with the snow, ice storms, and assisting with punch list fixes that were guest issues. Tim had his plate full with all the punch list problems: shower heads and diverter valves in the faucets, several electrical outages, bathroom door locks not functioning, room entry doors being re-hung, and hot water coming from every faucet and toilet in the kitchen/convention center side of the hotel.

Tim has done an excellent job of managing his payroll and expenses and has taken on many tasks that were punch list related due to being guest issues.

The maintenance department payroll for January was \$1,181 under budget and \$11, 178 under for the year. His department was over by \$1,561 in other expenses, primarily due to waste removal expense of \$2,958, much higher than the \$825 that was budgeted.

Sales and Marketing:

Sales and Marketing our payroll was under budget by \$10,165. There was an open sales position in addition to the Director of Sales position which has been filled temporarily in February.

We hosted our first "Hidden Gem bridal Show" on January 18, 2009. We had over 20 exhibitors, 200 attendees and booked three weddings at our vendor booth. The event was a huge success and planned by Cora Whitney, our activities Coordinator.

We have been having weekly marketing meetings with the resort team as well as the Corporate Director of Marketing, and have implemented several packages and events in order to draw guest to all areas of the resort.

Golf:

The course and clubhouse were closed in January. The grounds staff focused on preventative maintenance on equipment and Darin Fisher and Nate Cardin focused on GPS sales, sales calls for outings, and preparing for two large golf shows.

Honey Creek Resort State Park Balance Sheet January 31, 2009

ASSETS

	OPERATIONS	RESERVES	COMBINED
Current Assets			
Cash			
House Banks & Petty Cash	3,590.00	0.00	3,590.00
Petty Checking Account	3,694.31	0.00	3,694.31
Depository Account	88,087.57	0.00	88,087.57
Operating Account	7,374.84	0.00	7,374.84
Receivables, Inventory, Prepaids			
MC & Visa Accts Receivable	1,259.01	0.00	1,259.01
Direct Bill Accts Receivable	23,829.70	0.00	23,829.70
Guest Ledger	3,969.92	0.00	3,969.92
Accounts Receivable - Other	500.00	0.00	500.00
Inventories - Food	22,317.89	0.00	22,317.89
Inventories - Beverage	16,855.08	0.00	16,855.08
Inventories - Gift Shop	13,000.36	0.00	13,000.36
Inventories - Pro Shop	35,449.05	0.00	35,449.05
Inventories - Waterpark	2,687.04	0.00	2,687.04
Prepaid Exp - Insurance	53,273.50	0.00	53,273.50
Prepaid Expenses - Other	16,628.54	0.00	16,628.54
Total Current Assets	292,516.81	0.00	292,516.81
Debt Service Reserve		700,000.00	
Operating Reserve		428,893.00	
Total Other Assets	0	1,128,893.00	1,128,893.00
Property & Equipment			
Furniture Fixtures & Equipment	10,272.80	0.00	10,272.80
Net Property & Equipment	10,272.80	0.00	10,272.80
Total Assets	\$ 302,789.61 \$	1,128,893.00 \$	5 1,431,682.61

Honey Creek Resort State Park Balance Sheet January 31, 2009

LIABILITIES AND CAPITAL

		OPERATIONS	RESERVES	COMBINED
Current Liabilities				
Accounts Payable	\$	236,237.92 \$	0.00	236,237.92
Advance Deposits from Guests		208,295.80	0.00	208,295.80
Gift Certificates - Unredeemed		103,124.31	0.00	103,124.31
Management Fees Payable		15,300.00	0.00	15,300.00
Taxes Payable - Sales Tax		13,896.04	0.00	13,896.04
Accrued Interest Payable		251,248.00	0.00	251,248.00
Accrued Payroll Payable		90,819.99	0.00	90,819.99
Accrued Workers' Compensation	_	5,929.00	0.00	5,929.00
Total Current Liabilities		924,851.06	0.00	924,851.06
Long-Term Liabilities				
Total Long-Term Liabilities		0.00	0.00	0.00
Total Liabilities		924,851.06	0.00	924,851.06
Capital				
Pre-opening Funds		30,000.00	0.00	30,000.00
FF & E Budget/Inventory		83,664.93	0.00	83,664.93
Debt Service Reserve		0.00	700,000.00	700,000.00
Operating Reserve		71,107.00	428,893.00	500,000.00
Net Income		(806,833.38)	0.00	(806,833.38)
Total Capital		(622,061.45)	1,128,893.00	506,831.55
Total Liabilities & Equity	\$	302,789.61 \$	1,128,893.00	1,431,682.61

Honey Creek Resort State Park

Operating Statistics
For the period of September 18, 2008 - January 31, 2009

CURF	RENT MONT	Ή		Υ	EAR TO DAT	ΓE
THIS YEAR	<u>BUDGET</u>	LAST YEAR		THIS YEAR	BUDGET	LAST YEAR
			<u>LODGE</u> OCCUPANCY STATISTICS:			
\$85.92	\$97.50	\$0.00	AVERAGE DAILY RATE	\$92.09	\$105.30	\$0.00
35.6%	42.0%	0.0%	PERCENT OF OCCUPANCY	31.7%	47.3%	0.0%
1,159	1,367	0	TOTAL ROOMS SOLD	4,490	6,711	0
1,193	1,367	0	TOTAL ROOMS OCCUPIED	4,746	6,711	0
			ADR BY MARKET SEGMENT:			
\$56.50	\$84.80	\$0.00	CORPORATE	\$70.94	\$88.00	\$0.00
\$71.5 4	\$95.00	\$0.00	GROUP	\$83.29	\$100.80	\$0.00
\$92.52	\$105.00	\$0.00	TOURIST/OTHER	\$101.60	\$116.85	\$0.00
			MARKET MIX PERCENT:			
3.1%	10.0%	0.0%	CORPORATE	15.9%	14.0%	0.0%
26.1%	55.0%	0.0%	GROUP	25.3%	47.0%	0.0%
70.8%	35.0%	0.0%	TOURIST/OTHER	58.8%	39.0%	0.0%
34	0	0	COMPLIMENTARY ROOMS	256	0	0
1.5	1.6	0.0	NUMBER OF GUEST/ROOM SOLD	1.5	1.6	0.0
\$30.59	\$40.95	\$0.00	REVENUE PER AVAILABLE ROOM	\$29.17	\$49.85	\$0.00
			RATHBUN LAKESHORE GRILLE			
6,317	2,342	0	NUMBER OF COVERS	31,971	14,443	0
\$8.14	\$7.00	\$0.00	DINING AVE COVER - BREAKFAST	\$8.35	\$7.00	\$0.00
\$10.49	\$10.00	\$0.00	DINING AVE COVER - LUNCH	\$10.64	\$10.00	\$0.00
\$11.57	\$15.00	\$0.00	DINING AVE COVER - DINNER	\$11.86	\$15.00	\$0.00
			BANQUETS			
1,382	2,770	0	NUMBER OF COVERS	7,388	14,030	0
\$12.16	\$10.00	\$0.00	BANQUET - BREAKFAST	\$11.59	\$10.00	\$0.00
\$5.74	\$6.25	\$0.00	BANQUET - BREAKS	\$3.74	\$6.25	\$0.00
\$14.52	\$12.00	\$0.00	BANQUET - LUNCH	\$13.37	\$12.00	\$0.00
\$26.34	\$25.00	\$0.00	BANQUET - DINNER	\$22.37	\$25.00	\$0.00

Honey Creek Resort State Park Summary Income Statement For the Seven Months Ending January 31, 2009

100,170	Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	,	Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
100,170							REVENUES						
94,670 40,92 71,087 23,883 0 0.00 Food 464,108 41,97 392,800 71,308 0 0.00 16,594 71,77 14,238 2,2356 0 0.00 Beverage 94,088 8.51 77,414 16,674 0 0.00 3,444 1.49 2,734 710 0 0.00 Gift Shop 14,356 1.30 15,552 (1,196) 0 0.00 176 0.08 0 176 0 0.00 The Preserve Colf 60,980 5.51 95,775 (34,795) 0 0.00 0 0.00 410 (410) 0 0.00 Telephone 140 0.01 2,013 (1,873) 0 0.00 1,685 0.73 3,116 (1,311) 0 0.00 Other 4,469 0.40 16,300 (11,831) 0 0.00 21,337 100,00 241,215 (9,878) 0 0.00 Total Revenue 1,105,918 100,00 1,377,664 (271,146) 0 0.00 13,333 40,617 1.779 0 0.00 Room 1,005,918 100,00 1,377,664 (271,146) 0 0.00 13,137 49,16 75,293 38,431 0 0.00 Food 541,921 49,00 410,479 131,442 0 0.00 14,894 7.30 13,204 3,690 0 0.00 Beverage 72,595 6.56 65,998 6,597 0 0.00 20,329 8,79 19,303 1,026 0 0.00 Gift Shop 15,877 1,44 1,717 (1,300) 0 0.00 20,329 8,79 19,303 1,026 0 0.00 Gift Shop 15,877 1,44 1,717 (1,300) 0 0.00 20,329 8,79 19,303 1,026 0 0.00 Gift Shop 15,877 1,44 1,717 (1,300) 0 0.00 20,329 8,79 19,303 1,026 0 0.00 Waterpark 80,673 7,29 88,696 (8,023) 0 0.00 21,8294 94,36 174,144 44,149 0 0.00 Telephone 14,365 1,30 2,0856 (6,491) 0 0.00 21,8294 94,36 67,144 44,149 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 21,8294 94,36 67,148 (35,985) 0 0.00 0 0 0 0 0 0 0	100.170	43.30	133,292	(33.122)	\$ 0	0.00		417.179	37.72	706.568	(289,389)	0	0.00
3,444 1.49	94,670	40.92		23,583	0	0.00	Food	464,108	41.97	392,800		0	0.00
3,444 1.49	16,594	7.17	14,238	2,356	0	0.00	Beverage	94,088	8.51	77,414	16,674	0	0.00
176 0.08 0 176 0 0.00 The Preserve Golf 60.980 5.51 55.775 (34.795) 0 0.00	3,444	1.49		710	0	0.00				15,552		0	0.00
0 0.00	14,598	6.31	16,338	(1,740)	0	0.00	Buccaneer Bay Waterpark	50,598	4.58	70,642	(20,044)	0	0.00
1,685 0.73 3,116 (1,431) 0 0.00 Other 4,469 0.40 16,300 (11,831) 0 0.00	176	0.08		176	0	0.00	The Preserve - Golf	60,980		95,775	(34,795)	0	
231,337 100,00 241,215 (9,878) 0 0.00 Total Revenue 1,105,918 100,00 1,377,064 (271,146) 0 0.00	0	0.00	410	(410)	0			140		2,013	(1,873)	0	
According Acco	1,685	0.73	3,116	(1,431)	0	0.00	Other	4,469	0.40	16,300	(11,831)	0	0.00
42,396 18,33	231,337	100.00	241,215	(9,878)	0	0.00	Total Revenue	1,105,918	100.00	1,377,064	(271,146)	0	0.00
42,396 18,33						DI	EPARTMENTAL COSTS AND EXPENSI	ES					
113,724 49,16	42,396	18.33	40,617	1,779	0				16.33	201,874	(21,320)	0	0.00
16,894 7,30 13,204 3,690 0 0.00 Beverage 72,595 6.56 65,998 6.597 0 0.00	113,724	49.16		38,431	0	0.00	Food	541,921	49.00	410,479		0	0.00
20,329 8.79 19,303 1,026 0 0.00 Waterpark 80,673 7.29 88,696 (8,023) 0 0.00 16,522 71.4 18,455 (1,933) 0 0.00 Golf 175,067 15.83 256,977 (81,910) 0 0.00 4,396 1.90 4,184 212 0 0.00 Telephone 14,365 1.30 20,856 (6,491) 0 0.00 13,043 5.64 67,070 (54,027) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 Operat		7.30	13,204		0	0.00	Beverage		6.56	65,998		0	0.00
16,522 7.14 18,455 (1,933) 0 0.00 Golf 175,067 15,83 256,977 (81,910) 0 0.00 0.	4,033	1.74	3,089	944	0	0.00	Gift Shop	15,877	1.44	17,177	(1,300)	0	0.00
4,396 1.90 4,184 212 0 0.00 Telephone 14,365 1.30 20,856 (6,491) 0 0.00 218,294 94.36 174,145 44,149 0 0.00 Total Dept Costs & Expense 1,081,052 97.75 1,062,057 18,995 0 0.00 13,043 5.64 67,070 (54,027) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00 37,649 16.27 28,962 8,687 0 0.00 Administrative & General 143,276 12.96 140,342 2.934 0 0.00 31,133 13,46 67,118 (35,985) 0 0.00 Sales & Marketing 137,569 12.44 273,345 (135,776) 0 0.00 19,551 8.45 20,221 (670) 0 0.00 Property Operation/Maintenance 79,045 7.15 92,593 (13,548) 0 0.00 26,815 11.59 38,225 (11,410) 0 0.00 Energy 105,992 9.88 154,425 (48,433) 0 0.00 115,148 49,78 154,526 (39,378) 0 0.00 Total Undistributed Expenses 465,882 42.13 660,705 (194,823) 0 0.00 102,105 (44,14) (87,456) (14,649) 0 0.00 Income Bf Mgmt Fee & Fixed Chg (441,016) (39,88) (345,698) (95,318) 0 0.00 15,300 6.61 15,300 0 0 0.00 Management Fees Fixed Chg (441,016) (39,88) (345,698) (95,318) 0 0.00 13,626 5.89 13,500 126 0 0.00 Management Fees 53,372 4.83 67,500 (15,300) 0 0.00 13,626 5.89 13,500 126 0 0.00 Management Fees 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54,30 125,624 0 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54,30 125,624 0 0 0.00 Interest 251,248 22,72 251,248 0 0 0.00 154,550 66.81 154,424 126 0 0.00 Total Mgmt Fee-Fixed Charges 365,820 33.08 395,248 (29,428) 0 0.00		8.79			0	0.00			7.29		(8,023)	0	
218,294 94.36 174,145 44,149 0 0.00 Total Dept Costs & Expense 1,081,052 97.75 1,062,057 18,995 0 0.00 13,043 5.64 67,070 (54,027) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00		7.14		(1,933)				175,067	15.83		(81,910)		
13,043 5.64 67,070 (54,027) 0 0.00 Operating Dept Income 24,866 2.25 315,007 (290,141) 0 0.00	4,396	1.90	4,184	212	0	0.00	Telephone	14,365	1.30	20,856	(6,491)	0	0.00
UNDISTRIBUTED EXPENSES 37,649	218,294	94.36	174,145	44,149	0	0.00	Total Dept Costs & Expense	1,081,052	97.75	1,062,057	18,995	0	0.00
37,649 16.27 28,962 8,687 0 0.00 Administrative & General 143,276 12.96 140,342 2,934 0 0.00 31,133 13.46 67,118 (35,985) 0 0.00 Sales & Marketing 137,569 12.44 273,345 (135,776) 0 0.00 19,551 8.45 20,221 (670) 0 0.00 Property Operation/Maintenance 79,045 7.15 92,593 (13,548) 0 0.00 26,815 11.59 38,225 (11,410) 0 0.00 Energy 100,000 Energy 105,992 9.58 154,425 (48,433) 0 0.00 115,148 49.78 154,526 (39,378) 0 0.00 Total Undistributed Expenses 465,882 42.13 660,705 (194,823) 0 0.00 (102,105) (44.14) (87,456) (14,649) 0 0.00 Income Bf Mgmt Fee & Fixed Chg (441,016) (39.88) (345,698) (95,318) 0 0.00 13,626 5.89 13,500 126 0 0.00 Management Fees 61,200 5.53 76,500 (15,300) 0 0.00 125,624 54.30 125,624 0 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54.30 125,624 0 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54.30 125,624 0 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54.30 125,624 0 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54.30 125,624 0 0 0.00 Depreciation & Amortization 0 0.00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	13,043	5.64	67,070	(54,027)	0	0.00	Operating Dept Income	24,866	2.25	315,007	(290,141)	0	0.00
37,649 16.27 28,962 8,687 0 0.00 Administrative & General 143,276 12.96 140,342 2,934 0 0.00 31,133 13.46 67,118 (35,985) 0 0.00 Sales & Marketing 137,569 12.44 273,345 (135,776) 0 0.00 19,551 8.45 20,221 (670) 0 0.00 Property Operation/Maintenance 79,045 7.15 92,593 (13,548) 0 0.00 26,815 11.59 38,225 (11,410) 0 0.00 Energy 100,000 Energy 105,992 9.58 154,425 (48,433) 0 0.00 115,148 49.78 154,526 (39,378) 0 0.00 Total Undistributed Expenses 465,882 42.13 660,705 (194,823) 0 0.00 (102,105) (44.14) (87,456) (14,649) 0 0.00 Income Bf Mgmt Fee & Fixed Chg (441,016) (39.88) (345,698) (95,318) 0 0.00 13,626 5.89 13,500 126 0 0.00 Management Fees 61,200 5.53 76,500 (15,300) 0 0.00 125,624 54.30 125,624 0 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54.30 125,624 0 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54.30 125,624 0 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54.30 125,624 0 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54.30 125,624 0 0 0.00 Depreciation & Amortization 0 0.00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0							UNDISTRIBUTED EXPENSES						
31,133 13.46 67,118 (35,985) 0 0.00 Sales & Marketing 137,569 12.44 273,345 (135,776) 0 0.00 19,551 8.45 20,221 (670) 0 0.00 Property Operation/Maintenance 79,045 7.15 92,593 (13,548) 0 0.00 26,815 11.59 38,225 (11,410) 0 0.00 Energy 105,992 9.58 154,425 (48,433) 0 0.00 115,148 49.78 154,526 (39,378) 0 0.00 Total Undistributed Expenses 465,882 42.13 660,705 (194,823) 0 0.00 (102,105) (44.14) (87,456) (14,649) 0 0.00 Income Bf Mgmt Fee & Fixed Chg (441,016) (39.88) (345,698) (95,318) 0 0.00 MANAGEMENT FEES AND FIXED CHARGES 15,300 6.61 15,300 0 0 0.00 Management Fees 61,200 5.53 76,500 (15,300) 0 0.00 125,624 54.30 125,624 0	37,649	16.27	28,962	8,687	0	0.00		143,276	12.96	140,342	2,934	0	0.00
26,815 11.59 38,225 (11,410) 0 0.00 Energy 105,992 9.58 154,425 (48,433) 0 0.00 115,148 49.78 154,526 (39,378) 0 0.00 Total Undistributed Expenses 465,882 42.13 660,705 (194,823) 0 0.00 (102,105) (44.14) (87,456) (14,649) 0 0.00 Income Bf Mgmt Fee & Fixed Chg (441,016) (39.88) (345,698) (95,318) 0 0.00 MANAGEMENT FEES AND FIXED CHARGES 15,300 6.61 15,300 0 0 0.00 Management Fees 61,200 5.53 76,500 (15,300) 0 0.00 13,626 5.89 13,500 126 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54.30 125,624 0 0 0.00 Interest 251,248 22.72 251,248 0 0	31,133	13.46	67,118	(35,985)	0			137,569	12.44	273,345	(135,776)	0	0.00
115,148 49.78 154,526 (39,378) 0 0.00 Total Undistributed Expenses 465,882 42.13 660,705 (194,823) 0 0.00 (102,105) (44.14) (87,456) (14,649) 0 0.00 Income Bf Mgmt Fee & Fixed Chg (441,016) (39.88) (345,698) (95,318) 0 0.00 MANAGEMENT FEES AND FIXED CHARGES 15,300 6.61 15,300 0 0 0 0.00 Management Fees 61,200 5.53 76,500 (15,300) 0 0.00 13,626 5.89 13,500 126 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54.30 125,624 0 0 0.00 Interest 251,248 22.72 251,248 0 0 0.00 0.00 0 0.00 0 0 0 0 0 0 0 0 0	19,551	8.45		(670)	0	0.00	Property Operation/Maintenance	79,045	7.15		(13,548)	0	0.00
(102,105) (44.14) (87,456) (14,649) 0 0.00 Income Bf Mgmt Fee & Fixed Chg (441,016) (39.88) (345,698) (95,318) 0 0.00 MANAGEMENT FEES AND FIXED CHARGES 15,300 6.61 15,300 0 0 0 0.00 Management Fees 61,200 5.53 76,500 (15,300) 0 0.00 13,626 5.89 13,500 126 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54.30 125,624 0 0 0.00 Interest 251,248 22.72 251,248 0 0 0.00 0 0.00 0 0 0 0 0 0 0 0 0 0 0	26,815	11.59	38,225	(11,410)	0	0.00	Energy	105,992	9.58	154,425	(48,433)	0	0.00
MANAGEMENT FEES AND FIXED CHARGES 15,300 6.61 15,300 0 0 0.00 Management Fees 61,200 5.53 76,500 (15,300) 0 0.00 13,626 5.89 13,500 126 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54.30 125,624 0 0 0.00 Interest 251,248 22.72 251,248 0 0 0.00 0 0.00 0 0 0 0 0 0 0 0 0 0 0	115,148	49.78	154,526	(39,378)	0	0.00	Total Undistributed Expenses	465,882	42.13	660,705	(194,823)	0	0.00
15,300 6.61 15,300 0 0 0.00 Management Fees 61,200 5.53 76,500 (15,300) 0 0.00 13,626 5.89 13,500 126 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54.30 125,624 0 0 0.00 Interest 251,248 22.72 251,248 0 0 0.00 0 0.00 0 0 0.00 Depreciation & Amortization 0 0.00 0 0 0 0.00 154,550 66.81 154,424 126 0 0.00 Total Mgmt Fee-Fixed Charges 365,820 33.08 395,248 (29,428) 0 0.00	(102,105)	(44.14)	(87,456)	(14,649)	0	0.00	Income Bf Mgmt Fee & Fixed Chg	(441,016)	(39.88)	(345,698)	(95,318)	0	0.00
13,626 5.89 13,500 126 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54.30 125,624 0 0 0.00 Interest 251,248 22.72 251,248 0 0 0.00 0 0.00 0 0 0 0.00 Depreciation & Amortization 0 0.00 0 0 0 0 0.00 154,550 66.81 154,424 126 0 0.00 Total Mgmt Fee-Fixed Charges 365,820 33.08 395,248 (29,428) 0 0.00						MA	NAGEMENT FEES AND FIXED CHARG	GES					
13,626 5.89 13,500 126 0 0.00 Rent, Prop Tax & Insurance 53,372 4.83 67,500 (14,128) 0 0.00 125,624 54.30 125,624 0 0 0.00 Interest 251,248 22.72 251,248 0 0 0.00 0 0.00 0 0 0 0.00 Depreciation & Amortization 0 0.00 0 0 0 0 0.00 154,550 66.81 154,424 126 0 0.00 Total Mgmt Fee-Fixed Charges 365,820 33.08 395,248 (29,428) 0 0.00	15,300	6.61	15,300	0	0	0.00	Management Fees	61,200	5.53	76,500	(15,300)	0	0.00
0 0.00 0 0 0.00 Depreciation & Amortization 0 0.00 0 0 0 0 0.00 154,550 66.81 154,424 126 0 0.00 Total Mgmt Fee-Fixed Charges 365,820 33.08 395,248 (29,428) 0 0.00		5.89		126	0							0	
154,550 66.81 154,424 126 0 0.00 Total Mgmt Fee-Fixed Charges 365,820 33.08 395,248 (29,428) 0 0.00	125,624		125,624	0	0	0.00	Interest	251,248		251,248	0	0	
	0	0.00	0	0	0	0.00	Depreciation & Amortization	0	0.00	0	0	0	0.00
(256,655) (110.94) (241,880) (14,775) \$ 0 0.00 Net Income Before Taxes (806,836) (72.96) (740,946) (65,890) 0 0.00	154,550	66.81	154,424	126	0	0.00	Total Mgmt Fee-Fixed Charges	365,820	33.08	395,248	(29,428)	0	0.00
	(256,655)	(110.94)	(241,880)	(14,775)	\$0	0.00	Net Income Before Taxes	(806,836)	(72.96)	(740,946)	(65,890)	0	0.00

Honey Creek Resort State Park Summary Income Statement For the Seven Months Ending January 31, 2009

Current Month This Year	Current Month Budget	Current Month Last Year		Year to Date This Year	Year to Date Budget	Year to Date Last Year
			STATISTICS			
26,439	27,567	0	Total Revenue PAR	28,087	34,973	0
(11,669)	(9,995)	0	Income before Fixed Chgs PAR	(11,200)	(8,780)	0
(29,332)	(27,643)	0	Income Before Income Tax PAR	(20,491)	(18,818)	0

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	ROOMS SCHEDULE	Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
						REVENUE						
0	0.00	11,620	(11,620)	0	0.00	Corporate	48,619	11.65	82,679	(34,060)	0	0.00
21,676	21.64	71,431	(49,755)	0		Group	94,614	22.68	318,271	(223,657)	0	0.00
77,900	77.77	50,241	27,659	0	0.00	Tourist/Other	270,262	64.78	305,618	(35,356)	0	0.00
594	0.59	0	594	0	0.00	Other	3,684	0.88	0	3,684	0	0.00
100,170	100.00	133,292	(33,122)	0	0.00	Total Revenue	417,179	100.00	706,568	(289,389)	0	0.00
						PAYROLL & RELATED EXPEN	SES					
2,446	2.44	2,167	279	0	0.00	Salaries & Wages - Front Suprv	12,411	2.97	10,835	1,576	0	0.00
8,240	8.23	6,324	1,916	0	0.00	Salaries & Wages- Front Desk	39,443	9.45	35,428	4,015	0	0.00
758	0.76	992	(234)	0	0.00	Salaries & Wages - Reservation	1,307	0.31	4,512	(3,205)	0	0.00
6,826	6.81	6,376	450	0	0.00	Salaries & Wages - Rm Attend	40,738	9.77	31,299	9,439	0	0.00
2,038	2.03	1,826	212	0	0.00	Salaries & Wages - Laundry	5,403	1.30	8,965	(3,562)	0	0.00
1,550	1.55	1,054	496	0	0.00	Salaries & Wages - Rm Inspect	6,086	1.46	4,794	1,292	0	0.00
2,500	2.50	2,500	0	0	0.00	Salaries & Wages - Hsk Suprv	10,833	2.60	12,500	(1,667)	0	0.00
1,667	1.66	1,984	(317)	0	0.00	Salaries & Wages -Activities	4,863	1.17	9,024	(4,161)	0	0.00
3,413	3.41	3,968	(555)	0	0.00	Salaries & Wages -Public Space	11,380	2.73	18,048	(6,668)	0	0.00
2,827	2.82	2,570	257	0		Payroll Taxes	12,557	3.01	12,798	(241)	0	0.00
2,859	2.85	2,789	70	0	0.00	Employee Benefits	7,021	1.68	13,927	(6,906)	0	0.00
35,124	35.06	32,550	2,574	0	0.00	Total P/R & Related Expense	152,042	36.45	162,130	(10,088)	0	0.00
						OTHER EXPENSES						
0	0.00	1,572	(1,572)	0	0.00	Commissions - Travel Agent	0	0.00	7,717	(7,717)	0	0.00
1,234	1.23	1,500	(266)	0		Cable/Satellite Television	5,840	1.40	7,500	(1,660)	0	0.00
391	0.39	0	391	0	0.00	Contract Cleaning	912	0.22	0	912	0	0.00
171	0.17	41	130	0	0.00	Laundry & Dry Cleaning	422	0.10	202	220	0	0.00
292	0.29	684	(392)	0	0.00	Linen	356	0.09	3,356	(3,000)	0	0.00
0	0.00	100	(100)	0	0.00	Lobby Decorations	483	0.12	500	(17)	0	0.00
651	0.65	342	309	0	0.00	Reservations	2,164	0.52	1,678	486	0	0.00
587	0.59	478	109	0	0.00	Supplies - Cleaning	3,010	0.72	2,349	661	0	0.00
2,809	2.80	2,051	758	0	0.00	Supplies - Guest	11,120	2.67	10,066	1,054	0	0.00
577	0.58	615	(38)	0	0.00	Supplies - Laundry	1,489	0.36	3,020	(1,531)	0	0.00
410	0.41	205	205	0	0.00	Supplies-Printing & Stationery	2,335	0.56	1,007	1,328	0	0.00
0	0.00	137	(137)	0	0.00	Supplies - Other	304	0.07	671	(367)	0	0.00
150	0.15	0	150	0	0.00	Telephone - Rooms	200	0.05	0	200	0	0.00
0	0.00	342	(342)	0	0.00	Uniforms - Rooms	(123)	(0.03)	1,678	(1,801)	0	0.00
7,272	7.26	8,067	(795)	0	0.00	Total Other Expenses	28,512	6.83	39,744	(11,232)	0	0.00
57,774	57.68	92,675	(34,901)	0	0.00	Dept. Income (Loss)	236,625	56.72	504,694	(268,069)	0	0.00
Current Month		Current Month		Current Month			Year to Date		Year to Date		Year to Date	
This Year		Budget		Last Year			This Year		Budget		Last Year	
		C				STATISTICS			C			
11,448		15,233		0		Room Revenue PAR	10,595		17,945		0	

Current Month This Year	(Current Month Budget		ent Month ast Year			Year to Date This Year		Year to Date Budget		Year to Date Last Year	
						TELEPHONE SCHEDULE						
						REVENUE						
0	0.00	410	(410)	0 0	.00 I	Long Distance	140	0.03	2,013	(1,873)	0	0.00
0	0.00	410	(410)	0 0	.00.	Total Telephone Revenue	140	0.03	2,013	(1,873)	0	0.00
						COST OF CALLS						
1,222	1.22	1,000	222	0 0	.00 I	Local	5,393	1.29	5,000	393	0	0.00
676	0.67	684	(8)			Long Distance	2,245	0.54	3,356	(1,111)	0	0.00
1,898	1.89	1,684	214	0 0	.00	Total Cost of Calls	7,638	1.83	8,356	(718)	0	0.00
						EXPENSES						
768	0.77	500	268	0 0	.00 F	Repairs Equip/Maint Contract	1,535	0.37	2,500	(965)	0	0.00
1,730	1.73	2,000	(270)	0 0	.00 I	High Speed Internet	5,192	1.24	10,000	(4,808)	0	0.00
(4,396)	(4.39)	(3,774)	(622)	0 0	.00	Telephone Income (Loss)	(14,225)	(3.41)	(18,843)	4,618	0	0.00
Current Month This Year	(Current Month Budget		ent Month ast Year		STATISTICS	Year to Date This Year		Year to Date Budget		Year to Date Last Year	
0		47		0	7	Telephone Revenue PAR	4		51		0	

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
					F	RENTALS-OTHER INCOME SCHEI	DULE					
						SPACE & COMMISSIONS						
923	0.92	2,051	(1,128)	0	0.00	Arcade Commissions	1,097	0.26	10,066	(8,969)	0	0.00
0	0.00	0	0	0	0.00	Bike Rentals	15	0.00	1,000	(985)	0	0.00
25	0.02	109	(84)	0	0.00	Laundry/Valet	29	0.01	536	(507)	0	0.00
657	0.66	478	179	0	0.00	Vending Commissions	3,126	0.75	2,349	`777 [´]	0	0.00
80	0.08	0	80	0	0.00	In-house Movies/Rentals	110	0.03	0	110	0	0.00
0	0.00	410	(410)	0	0.00	Other Commissions	0	0.00	2,013	(2,013)	0	0.00
1,685	1.68	3,048	(1,363)	0	0.00	Total Commissions	4,377	1.05	15,964	(11,587)	0	0.00
0	0.00	0	0	0	0.00	Total Interest Income	0	0.00	0	0	0	0.00
						OTHER INCOME						
0	0.00	68	(68)	0	0.00	Copies & Faxes	6	0.00	336	(330)	0	0.00
0	0.00	0	0	0	0.00	Package Incidentals	86	0.02	0	86	0	0.00
0	0.00	68	(68)	0	0.00	Total Other Income	92	0.02	336	(244)	0	0.00
1,685	1.68	3,116	(1,431)	0	0.00	Total Rentals - Other Income	4,469	1.07	16,300	(11,831)	0	0.00
C M d		C W 1		C (M 4			V D		V D		V D	
Current Month This Year		Current Month Budget		Current Month Last Year			Year to Date This Year		Year to Date Budget		Year to Date Last Year	
102		240		0		STATISTICS Commissions PAR	111		405		0	
				0								
193 193		348 356		0		Total Rentals/Other Inc PAR	111 113		405 414		0	

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
					Al	OMINSTRATIVE - GENERAL SCH	EDULE					
						PAYROLL & RELATED EXPENS	SES					
15,957	15.93	13,413	2,544	0		Salaries & Wages - A & G	66,926	16.04	67,065	(139)	0	0.00
1,451	1.45	1,267	184	0		Payroll Taxes	5,760	1.38	6,335	(575)	0	0.00
1,226	1.22	989	237	0	0.00	Employee Benefits	4,731	1.13	4,945	(214)	0	0.00
18,634	18.60	15,669	2,965	0	0.00	Total Payroll - Related Expenses	77,417	18.56	78,345	(928)	0	0.00
						OTHER EXPENSES						
300	0.30	0	300	0	0.00	Bank Charges	1,467	0.35	0	1,467	0	0.00
6,804	6.79	5,548	1,256	0	0.00	Commissions - Credit Cards	17,764	4.26	31,672	(13,908)	0	0.00
(31)	(0.03)	0	(31)	0	0.00	Cash Short & Over	1,612	0.39	0	1,612	0	0.00
1,525	1.52	1,200	325	0	0.00	Computer/PMS Maint	6,706	1.61	4,800	1,906	0	0.00
1,613	1.61	1,200	413	0		Computer/Hardware Maint	3,200	0.77	4,800	(1,600)	0	0.00
180	0.18	400	(220)	0	0.00	Data Processing	750	0.18	1,600	(850)	0	0.00
0	0.00	0	0	0	0.00	Donations	100	0.02	0	100	0	0.00
80	0.08	50	30	0	0.00	Dues and Subscriptions	80	0.02	250	(170)	0	0.00
395	0.39	445	(50)	0	0.00	Education and Training	2,493	0.60	2,225	268	0	0.00
903	0.90	400	503	0	0.00	Human Resources	3,264	0.78	2,000	1,264	0	0.00
455	0.45	0	455	0	0.00	Licenses & Fees	1,030	0.25	0	1,030	0	0.00
1,505	1.50	100	1,405	0	0.00	Meals/Entertainment	2,533	0.61	500	2,033	0	0.00
670	0.67	1,450	(780)	0	0.00	Payroll Processing Fee	1,558	0.37	3,250	(1,692)	0	0.00
1,100	1.10	400	700	0		Postage and Telegrams	3,392	0.81	2,000	1,392	0	0.00
1,498	1.50	200	1,298	0		Printing and Stationery	6,333	1.52	1,000	5,333	0	0.00
0	0.00	500	(500)	0	0.00	Professional Fees	0	0.00	500	(500)	0	0.00
0	0.00	0	0	0	0.00	Provision for Doubtful A/R	0	0.00	0	0	0	0.00
106	0.11	0	106	0	0.00	Security	106	0.03	0	106	0	0.00
1,390	1.39	750	640	0	0.00	Supplies - Operating	10,041	2.41	3,750	6,291	0	0.00
175	0.17	150	25	0	0.00	Telephone	1,319	0.32	750	569	0	0.00
316	0.32	500	(184)	0	0.00	Travel	2,045	0.49	2,900	(855)	0	0.00
0	0.00	0	0	0	0.00	Vehicle Expense	0	0.00	0	0	0	0.00
31	0.03	0	31	0	0.00	Other Admin Expenses	66	0.02	0	66	0	0.00
19,015	18.98	13,293	5,722	0	0.00	Total Other Expenses	65,859	15.79	61,997	3,862	0	0.00
37,649	37.59	28,962	8,687	0	0.00	Total Admin-General Expenses	143,276	34.34	140,342	2,934	0	0.00
Current Month		Current Month		Current Month			Year to Date		Year to Date		Year to Date	
This Year		Budget		Last Year			This Year		Budget		Last Year	
4,303		3,310		0		STATISTICS A & G PAR	3,639		3,564		C)

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
						SALES & MARKETING SCHEDU PAYROLL & RELATED EXPENS						
8,309	8.29	16,095	(7,786)	0	0.00	Salaries & Wages	40,166	9.63	80,160	(39,994)	0	0.00
734	0.73	1,521	(787)	0	0.00	Payroll Taxes	3,398	0.81	7,575	(4,177)	0	0.00
(325)	(0.32)	1,267	(1,592)	0	0.00	Employee Benefits	3,496	0.84	6,335	(2,839)	0	0.00
8,718	8.70	18,883	(10,165)	0	0.00	Total Payroll - Related Expenses	47,060	11.28	94,070	(47,010)	0	0.00
						OTHER EXPENSES MEDIA						
0	0.00	300	(300)	0	0.00	Airport/Travel Center Displays	0	0.00	300	(300)	0	0.00
0	0.00	4,500	(4,500)	0		Billboards	0	0.00	15,000	(15,000)	0	0.00
0	0.00	1,250	(1,250)	0		Interactive Marketing	555	0.13	4,090	(3,535)	0	0.00
12,775	12.75	1,000	11,775	0		Newspaper/Magazines	24,125	5.78	15,350	8,775	0	0.00
589	0.59	3,500	(2,911)	0		Radio/TV	10,709	2.57	18,500	(7,791)	0	0.00
833	0.83	3,000	(2,167)	0	0.00	Trade Pub/Directories	3,697	0.89	9,500	(5,803)	0	0.00
14,197	14.17	13,550	647	0	0.00	Total Media	39,086	9.37	62,740	(23,654)	0	0.00
						OTHER SALES EXPENSES:						
1,691	1.69	6,050	(4,359)	0		Brochures/Stuffers	2,721	0.65	10,050	(7,329)	0	0.00
0	0.00	1,200	(1,200)	0		Direct Mail Programs	0	0.00	13,400	(13,400)	0	0.00
661	0.66	1,000	(339)	0		Dues and Subscriptions	1,421	0.34	3,600	(2,179)	0	0.00
1,997	1.99	300	1,697	0		In-house/Property Signage	2,817	0.68	1,500	1,317	0	0.00
0	0.00	13,300	(13,300)	0	0.00	Postage and Telegrams	11,168	2.68	30,600	(19,432)	0	0.00
855	0.85	3,500	(2,645) 830	0		Production/Design Promotion	2,335	0.56	15,500	(13,165)	0	0.00
1,330 358	1.33 0.36	500 500	(142)	0		Promotions - Food & Bev	8,974 956	2.15 0.23	2,700 2,700	6,274	0	0.00
338	0.36	0	(142)	0		Promotions - Buccaneer Bay	256	0.23	2,700	(1,744) 256	0	0.00
0	0.00	500	(500)	0		Promotions - Golf	722	0.00	3,500	(2,778)	0	0.00
85	0.08	500	(415)	0		Meals/Entertainment	258	0.17	900	(642)	0	0.00
150	0.08	1,800	(1,650)	0	0.00	Stationery & Forms	2,340	0.56	4,400	(2,060)	0	0.00
128	0.13	200	(72)	0	0.00	Supplies - Operating	1,946	0.47	1,000	946	0	0.00
150	0.15	150	0	0		Telephone	1,675	0.40	750	925	0	0.00
786	0.78	1,000	(214)	0		Travel	3,441	0.82	3,750	(309)	0	0.00
27	0.03	4,185	(4,158)	0		Other Sales Expense	10,393	2.49	22,185	(11,792)	0	0.00
8,218	8.20	34,685	(26,467)	0	0.00	Total Other Sales Expense	51,423	12.33	116,535	(65,112)	0	0.00
31,133	31.08	67,118	(35,985)	0	0.00	Total Marketing Expense	137,569	32.98	273,345	(135,776)	0	0.00
										<u></u>		
Current Month		Current Month	Current Month	Current Month			Year to Date	_	Year to Date	Year to Date	Year to Date	_
This Year	Percent	Budget	Variance	Last Year	Percent		This Year	Percent	Budget	Variance	Last Year	Percent
						STATISTICS						
3,559		7,671		0		Total Marketing Expense PAR	3,494		6,942		0)

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
						PROPERTY OPER/MAINT SCHED	ULE					
						PAYROLL & RELATED EXPENS	SES					
12,025	12.00	13,033	(1,008)	0	0.00	Salaries & Wages - POM	51,510	12.35	60,399	(8,889)	0	0.00
1,091	1.09	1,231	(140)	0	0.00	Payroll Taxes	4,557	1.09	5,705	(1,148)	0	0.00
1,099	1.10	1,132	(33)	0		2	2,598	0.62	3,739	(1,141)	0	0.00
14,215	14.19	15,396	(1,181)	0	0.00	Total Payroll - Related Expenses	58,665	14.06	69,843	(11,178)	0	0.00
						OTHER EXPENSES						
1,157	1.16	500	657	0	0.00	Building Maintenance	2,127	0.51	1,300	827	0	0.00
0	0.00	300	(300)	0	0.00	Elec/Mechanical Equip	693	0.17	1,500	(807)	0	0.00
373	0.37	100	273	0	0.00	Floor Covering	1,068	0.26	500	568	0	0.00
345	0.34	150	195	0	0.00	Funr/Fixtures/Equipment	1,811	0.43	750	1,061	0	0.00
0	0.00	500	(500)	0	0.00	Grounds & Landscaping	577	0.14	3,000	(2,423)	0	0.00
0	0.00	200	(200)	0	0.00	Painting & Decorating	201	0.05	600	(399)	0	0.00
221	0.22	225	(4)	0	0.00	Pest Control	1,269	0.30	1,125	144	0	0.00
0	0.00	300	(300)	0	0.00	Plumbing Repairs/Supplies	203	0.05	700	(497)	0	0.00
2,958	2.95	825	2,133	0	0.00	Removal of Waste	8,861	2.12	4,125	4,736	0	0.00
27	0.03	250	(223)	0	0.00	Supplies - Building	967	0.23	1,250	(283)	0	0.00
0	0.00	300	(300)	0	0.00	Supplies - Oper/Engineering	755	0.18	1,500	(745)	0	0.00
255	0.25	0	255	0	0.00	Swim Pool/Hot Tub/Sauna	796	0.19	0	796	0	0.00
0	0.00	50	(50)	0	0.00	Telephone	150	0.04	250	(100)	0	0.00
0	0.00	50	(50)	0	0.00	Travel - Local Mileage	321	0.08	250	71	0	0.00
0	0.00	0	0	0	0.00	Television Repairs	0	0.00	0	0	0	0.00
0	0.00	25	(25)	0	0.00	Uniforms	581	0.14	650	(69)	0	0.00
0	0.00	0	0	0	0.00	Loss & Damage	0	0.00	0	0	0	0.00
0	0.00	0	0	0	0.00	Other Maintenance Expense	0	0.00	0	0	0	0.00
5,336	5.33	3,775	1,561	0	0.00	Total Other Expenses	20,380	4.89	17,500	2,880	0	0.00
19,551	19.52	19,171	380	0	0.00	Total Prop Oper/Maintenance	79,045	18.95	87,343	(8,298)	0	0.00
											W	-
Current Month		Current Month		Current Month			Year to Date		Year to Date		Year to Date	
This Year		Budget		Last Year		STATISTICS	This Year		Budget		Last Year	
2,234		2,191		0		Total POM PAR	2,007		2,218		C)

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
						ENERGY COSTS SCHEDULE						
7,641 18,161 1,013	7.63 18.13 1.01	11,525 23,500 3,200	(3,884) (5,339) (2,187)	0 0 0	0.00	Electricity Fuels Water & Sewer	20,575 81,887 3,530	4.93 19.63 0.85	65,425 73,000 16,000	(44,850) 8,887 (12,470)	0 0 0	0.00 0.00 0.00
26,815	26.77	38,225	(11,410)	0	0.00	Total Energy Costs	105,992	25.41	154,425	(48,433)	0	0.00
Current Month This Year		Current Month Budget		Current Month Last Year		STATISTICS	Year to Date This Year		Year to Date Budget		Year to Date Last Year	
3,065		4,369		0		Total Energy Cost PAR	2,692		3,922		0)
Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
						MANAGEMENT FEE SCHEDUL	Æ					
15,300	15.27	15,300	0	0	0.00	Base Management Fee	61,200	14.67	76,500	(15,300)	0	0.00
15,300	15.27	15,300	0	0	0.00	Total Mgmt & Other Fees	61,200	14.67	76,500	(15,300)	0	0.00
Current Month This Year		Current Month Budget		Current Month Last Year		STATISTICS	Year to Date This Year		Year to Date Budget		Year to Date Last Year	
0.07		0.06		0		Base Fees/Total Revenue	0.06		0.06		0)

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
				REI	NT, PRO	FIXED CHARGES SCHEDULE PERTY TAX, INSURANCE & CAPIT	'AL EXPENSES					
						RENT						
0	0.00	0	0	0	0.00	Total Rent	0	0.00	0	0	0	0.00
					TA	AXES OTHER THAN INCOME, PAYI	ROLL					
0	0.00	0	0	0	0.00	Total Other Taxes	0	0.00	0	0	0	0.00
13,626	13.60	13,500	126	0	0.00	INSURANCE ON BLDG/CONTENT Insurance Expense	53,372	12.79	67,500	(14,128)	0	0.00
13,626	13.60	13,500	126	0	0.00	Total Insurance	53,372	12.79	67,500	(14,128)	0	0.00
125,624	125.41	125,624	0	0	0.00	INTEREST EXPENSE Interest Expense - Mortgage	251,248	60.23	251,248	0	0	0.00
125,624	125.41	125,624	0	0	0.00	Total Interest Expense	251,248	60.23	251,248	0	0	0.00
						DEPRECIATION						
0	0.00	0	0	0	0.00	Total Depreciation & Amortizatio	0	0.00	0	0	0	0.00
139,250	139.01	139,124	126	0	0.00	Total Rent, Tax, Ins, Capital Exp	304,620	73.02	318,748	(14,128)	0	0.00
Current Month This Year		Current Month Budget		Current Month Last Year		STATISTICS	Year to Date This Year		Year to Date Budget		Year to Date Last Year	
0 1,557 14,357		0 1,543 14,357		0 0 0		Real Estate Taxes PAR Insurance PAR Interest Expense PAR	0 1,355 6,381		0 1,714 6,381		0 0 0	

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	FOOD SCHEDULE	Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
						REVENUE						
65,714	71.12	21,900	43,814	0	0.00	Dining Room	344,582	76.27	149,290	195,292	0	0.00
0	0.00	0	0	0		Bar Area	0	0.00	0	0	0	0.00
27,185	29.42	36,610	(9,425)	0			116,785	25.85	183,505	(66,720)	0	0.00
0	0.00	4,033	(4,033)	0			0	0.00	18,792	(18,792)	0	0.00
0	0.00	0	0	0	0.00	Catering	0	0.00	0	0	0	0.00
0	0.00	0	0	0	0.00	C	0	0.00	0	0	0	0.00
(2,708)	(2.93)	0	(2,708)	0		Discounts	(18,725)	(4.14)	0	(18,725)	0	0.00
90,191	97.61	62,543	27,648	0	0.00	Food Revenue	442,642	97.97	351,587	91,055	0	0.00
						OTHER INCOME						
1,895	2.05	1,643	252	0	0.00	Meeting Room Rentals	6,964	1.54	7,926	(962)	0	0.00
230	0.25	0	230	0	0.00	Setup Fees	690	0.15	0	690	0	0.00
85	0.09	986	(901)	0	0.00	Misc. Banquet Income - AV	1,522	0.34	4,756	(3,234)	0	0.00
2,269	2.46	5,915	(3,646)	0	0.00	Service Charge	12,290	2.72	28,531	(16,241)	0	0.00
4,479	4.85	8,544	(4,065)	0	0.00	Total Other Revenue	21,466	4.75	41,213	(19,747)	0	0.00
94,670	102.46	71,087	23,583	0	0.00	Total Food Revenue	464,108	102.72	392,800	71,308	0	0.00
						FOOD COST OF SALES						
37,968	41.09	21,890	16,078	0	0.00	Food Consumed	193,068	42.73	123,055	70,013	0	0.00
37,968	41.09	21,890	16,078	0	0.00	Total Cost of Sales	193,068	42.73	123,055	70,013	0	0.00
56,702	61.37	49,197	7,505	0	0.00	Gross Food Income	271,040	59.99	269,745	1,295	0	0.00
						PAYROLL & RELATED EXPENSES						
5,167	5.59	5,167	0	0	0.00	Salaries & Wages-F& B Director	22,389	4.96	25,835	(3,446)	0	0.00
3,167	3.43	0	3,167	0		Salaries & Wages-Rest Mgr	13,583	3.01	0	13,583	0	0.00
4,176	4.52	4,907	(731)	0		Salaries & Wages-Rest Suprv	19,012	4.21	24,535	(5,523)	0	0.00
8,317	9.00	3,112	5,205	0		Salaries & Wages-Dining Server	36,899	8.17	20,170	16,729	0	0.00
2,842	3.08	1,095	1,747	0		Salaries & Wages-Busser	12,202	2.70	7,466	4,736	0	0.00
2,894	3.13	2,190	704	0	0.00	Salaries & Wages-Host/Hostess	14,815	3.28	14,929	(114)	0	0.00
0	0.00	3,000	(3,000)	0	0.00	Salaries & Wages-Banquet Suprv	4,346	0.96	15,000	(10,654)	0	0.00
6,557	7.10	4,393	2,164	0	0.00		27,693	6.13	22,020	5,673	0	0.00
11,997	12.98	3,631	8,366	0		Salaries & Wages-Cooks	51,996	11.51	23,533	28,463	0	0.00
1,989	2.15	5,125	(3,136)	0			10,835	2.40	25,690	(14,855)	0	0.00
4,167	4.51	4,167	0	0	0.00	Salaries & Wages-Kitchen Mgr	18,056	4.00	20,835	(2,779)	0	0.00
5,500	5.95	1,876	3,624	0	0.00	Salaries & Wages-Dishwasher	21,815	4.83	10,547	11,268	0	0.00
23	0.02	1,488	(1,465)	0		Salaries & Wages-Cleaning	23	0.01	6,480	(6,457)	0	0.00
6,016	6.51	3,795	2,221	0		Payroll Taxes	27,071	5.99	20,511	6,560	0	0.00
4,534	4.91	2,923	1,611	0		Employee Benefits	12,077	2.67	14,991	(2,914)	0	0.00
67,346	72.88	46,869	20,477	0	0.00	Total Payroll - Related Expenses	292,812	64.81	252,542	40,270	0	0.00

Current Month	ъ .	Current Month	Current Month	Current Month	ъ.		Year to Date	ъ.	Year to Date	Year to Date	Year to Date	ъ.
This Year	Percent	Budget	Variance	Last Year	Percent	OTHER EXPENSES	This Year	Percent	Budget	Variance	Last Year	Percent
0	0.00	125	(125)	0	0.00	China OTHER EXPENSES	0	0.00	703	(703)	0	0.00
0	0.00	0	(123)	0	0.00	Computer/Data Processing	90	0.00	703	90	0	0.00
132	0.00	500	(368)	0	0.00	Contract Cleaning	132	0.02	1,000	(868)	0	0.00
0	0.00	0	(308)	0	0.00	Contract Labor	3,396	0.03	1,000	3,396	0	0.00
18	0.00	0	18	0	0.00	Decorations	314	0.73	0	3,390	0	0.00
0	0.02	313	(313)	0	0.00	Glassware	0	0.00	1,758	(1,758)	0	0.00
232	0.25	0	232	0	0.00	Kitchen Fuel	2,305	0.51	0	2,305	0	0.00
3,099	3.35	125	2,974	0	0.00	Laundry & Dry Cleaning	12,786	2.83	703	12,083	0	0.00
384	0.42	1,251	(867)	0		Linens	1,063	0.24	7,032	(5,969)	0	0.00
294	0.32	156	138	0	0.00	Menus	923	0.20	879	44	0	0.00
0	0.00	0	0	0	0.00	Personnel Training	1,011	0.22	0	1,011	0	0.00
0	0.00	188	(188)	0	0.00	Silverware	68	0.02	1,056	(988)	0	0.00
1,567	1.70	469	1,098	0	0.00	Supplies - Cleaning	10,818	2.39	2,637	8,181	0	0.00
502	0.54	156	346	0	0.00	Supplies - Guest/Dining	3,381	0.75	879	2,502	0	0.00
586	0.63	938	(352)	0	0.00	Supplies-Kitchen/Utensils	7,202	1.59	5,275	1,927	0	0.00
11	0.01	19	(8)	0	0.00	Supplies - Medical	320	0.07	106	214	0	0.00
97	0.10	625	(528)	0	0.00	Supplies - Paper	1,696	0.38	3,515	(1,819)	0	0.00
33	0.04	250	(217)	0	0.00	Pizza Boxes	165	0.04	1,406	(1,241)	0	0.00
41	0.04	94	(53)	0	0.00	Supplies-Printing/Stationery	546	0.12	528	18	0	0.00
495	0.54	625	(130)	0	0.00	Supplies - To Go	2,677	0.59	3,515	(838)	0	0.00
17	0.02	0	17	0	0.00	Supplies - Other	198	0.04	0	198	0	0.00
250	0.27	75	175	0	0.00	Telephone - Food	1,000	0.22	375	625	0	0.00
220	0.24	0	220	0	0.00	Travel	984	0.22	0	984	0	0.00
432	0.47	625	(193)	0	0.00	Uniforms - Foods	4,966	1.10	3,515	1,451	0	0.00
8,410	9.10	6,534	1,876	0	0.00	Total Other Expenses	56,041	12.40	34,882	21,159	0	0.00
(19,054)	(20.62)	(4,206)	(14,848)	0	0.00	Food Department Income (Loss)	(77,813)	(17.22)	(17,679)	(60,134)	0	0.00
Current Month This Year		Current Month Budget		Current Month Last Year		STATISTICS	Year to Date This Year		to Date udget		ear to Date Last Year	

Food Rev/Room Revenue

1.12

0.56

0

0.95

0.53

0

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent	BEVERAGE SCHEDULE	Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
6,678	40.24	1,314	5,364	0	0.00	REVENUES Restaurant - Liquor Sales	30,930	33.08	8,958	21,972	0	0.00
6,062	36.53	2,628	3,434	0	0.00	Restaurant - Beer Sales	33,190	35.50	17,916	15,274	0	0.00
2,055	12.38	438	1,617	0	0.00	Restaurant - Wine Sales	14,252	15.24	2,987	11,265	0	0.00
14,795	89.16	4,380	10,415	0	0.00	Restaurant Beverage Revenue	78,372	83.83	29,861	48,511	0	0.00
1,799	10.84	2,957	(1,158)	0	0.00	Banquet - Liquor Sales	14,817	15.85	14,266	551	0	0.00
0	0.00	5,915	(5,915)	0	0.00	Banquet - Beer Sales	0	0.00	28,531	(28,531)	0	0.00
0	0.00	986	(986)	0	0.00	Banquet - Wine Sales	300	0.32	4,756	(4,456)	0	0.00
0	0.00	0	0	0	0.00	Other Beverage Income	599	0.64	0	599	0	0.00
1,799	10.84	9,858	(8,059)	0	0.00	Banquet Beverage Revenue	15,716	16.81	47,553	(31,837)	0	0.00
16,594	100.00	14,238	2,356	0	0.00	Beverage Revenue	94,088	100.64	77,414	16,674	0	0.00
						BEVERAGE COST OF SALES						
2,421	14.59	854	1,567	0	0.00	Liquor Consumed	9,450	10.11	4,645	4,805	0	0.00
3,010	18.14	2,307	703	0	0.00	Beer Consumed	13,872	14.84	12,540	1,332	0	0.00
1,438	8.67	498	940	0	0.00	Wine Consumed	6,895	7.38	2,709	4,186	0	0.00
1,103	6.65	712	391	0	0.00	Beverage Mixers	4,518	4.83	3,870	648	0	0.00
240	1.45	0	240	0	0.00	Other Cost of Sales	593	0.63	0	593	0	0.00
8,212	49.49	4,371	3,841	0	0.00	Total Cost of Sales	35,328	37.79	23,764	11,564	0	0.00
8,382	50.51	9,867	(1,485)	0	0.00	Gross Beverage Income	58,760	62.85	53,650	5,110	0	0.00
						PAYROLL & RELATED EXPENSES						
4,385	26.43	5,394	(1,009)	0	0.00	Salaries & Wages - Dining Room	18,551	19.84	23,490	(4,939)	0	0.00
283	1.71	1,424	(1,141)	0	0.00	Salaries & Wages - Banquet	3,807	4.07	7,742	(3,935)	0	0.00
1,480	8.92	0	1,480	0	0.00	Salaries & Wages - Admin	3,921	4.19	0	3,921	0	0.00
755	4.55	645	110	0	0.00	Payroll Taxes	3,498	3.74	2,953	545	0	0.00
823	4.96	357	466	0	0.00	Employee Benefits	1,385	1.48	1,719	(334)	0	0.00
7,726	46.56	7,820	(94)	0	0.00	Total Payroll - Related Expenses	31,162	33.33	35,904	(4,742)	0	0.00

Current Month		Current Month		Current Month			Year to Date		Year to Date		Year to Date	
This Year	Percent	Budget	Variance	Last Year	Percent		This Year	Percent	Budget	Variance	Last Year	Percent
						OTHER EXPENSES						
0	0.00	28	(28)	0	0.00	Contract Cleaning	0	0.00	154	(154)	0	0.00
0	0.00	214	(214)	0	0.00	Glassware	0	0.00	1,161	(1,161)	0	0.00
200	1.21	200	0	0	0.00	Insurance - Liability	800	0.86	1,000	(200)	0	0.00
0	0.00	0	0	0	0.00	License & Taxes	500	0.53	0	500	0	0.00
0	0.00	36	(36)	0	0.00	Menus	0	0.00	194	(194)	0	0.00
185	1.11	200	(15)	0	0.00	Music & Entertainment	2,397	2.56	2,000	397	0	0.00
0	0.00	0	0	0	0.00	Personnel Training	360	0.39	0	360	0	0.00
44	0.27	93	(49)	0	0.00	Supplies - Cleaning	175	0.19	504	(329)	0	0.00
209	1.26	28	181	0	0.00	Supplies - Guest/Dining	347	0.37	154	193	0	0.00
9	0.05	43	(34)	0	0.00	Supplies - Bar/Utensils	346	0.37	233	113	0	0.00
309	1.86	93	216	0	0.00	Supplies - Paper	1,180	1.26	504	676	0	0.00
0	0.00	21	(21)	0	0.00	Supplies-Printing/Stationery	0	0.00	116	(116)	0	0.00
0	0.00	57	(57)	0	0.00	Uniforms - Beverage	0	0.00	310	(310)	0	0.00
956	5.76	1,013	(57)	0	0.00	Total Other Expenses	6,105	6.53	6,330	(225)	0	0.00
(300)	(1.81)	1,034	(1,334)	0	0.00	Beverage Department Income	21,493	22.99	11,416	10,077	0	0.00
Current Month		Current Month		Current Month			Year to Date	Year	to Date		ar to Date	
This Year		Budget		Last Year		STATISTICS	This Year	В	udget	I	ast Year	
0.18		0.20		0		Bev Rev/Food Revenue	0.20		0.20		0	
0.17		0.11		0		Bev Rev/Room Revenue	0.23		0.11		0	

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	GIFT SHOP SCHEDULE	Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
						REVENUE						
3,830	4.14	2,734	1,096	0		Gift Shop Revenue	16,521	3.66	15,552	969	0	0.00
(386)	(0.42)	0	(386)	0	0.00	Discounts - Gift Shop	(2,165)	(0.48)	0	(2,165)	0	0.00
3,444	3.73	2,734	710	0	0.00	Gift Shop Revenue	14,356	3.18	15,552	(1,196)	0	0.00
						GIFT SHOP COST OF SALES						
2,464	2.67	1,367	1,097	0		Gift Shop Cost of Sales	8,442	1.87	7,775	667	0	0.00
0	0.00	0	0	0	0.00	Other Gift Shop Cost of Sales	(38)	(0.01)	0	(38)	0	0.00
2,464	2.67	1,367	1,097	0	0.00	Total Cost of Sales	8,404	1.86	7,775	629	0	0.00
980	1.06	1,367	(387)	0	0.00	Gross Gift Shop Income	5,952	1.32	7,777	(1,825)	0	0.00
						PAYROLL & RELATED EXPENSES	2					
1,360	1.47	1,488	(128)	0	0.00	Salaries & Wages-Gift Shop	6,642	1.47	8,144	(1,502)	0	0.00
132	0.14	141	(9)	0		Payroll Taxes	636	0.14	771	(135)	0	0.00
77	0.08	43	34	0		Employee Benefits	195	0.04	237	(42)	0	0.00
1,569	1.70	1,672	(103)	0	0.00	Total Payroll - Related Expenses	7,473	1.65	9,152	(1,679)	0	0.00
Current Month		Current Month	Current Month	Current Month			Year to Date		Year to Date	Year to Date	Year to Date	
This Year	Percent	Budget	Variance	Last Year	Percent		This Year	Percent	Budget	Variance	Last Year	Percent
						OTHER EXPENSES						
0	0.00	50	(50)	0	0.00	Operating Supplies	0	0.00	250	(250)	0	0.00
0	0.00	50	(50)	0	0.00	Total Other Expenses	0	0.00	250	(250)	0	0.00
(589)	(0.64)	(355)	(234)	0	0.00	Gift Department Income (Loss)	(1,521)	(0.34)	(1,625)	104	0	0.00
Current Month This Year		Current Month Budget		Current Month Last Year		Thi	to Date		to Date		ear to Date Last Year	
394		312		0		STATISTICS Gift Sales PAR	365		395		0	

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent	BUCCANEER BAY SCHEDULE	Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
						REVENUES						
6,159	37.12	9,270	(3,111)	0	0.00	Waterpark Passes	22,708	24.29	37,200	(14,492)	0	0.00
0	0.00	1,600	(1,600)	0	0.00	Birthday Parties	0	0.00	6,600	(6,600)	0	0.00
1,458	8.79	0	1,458	0	0.00	Waterpark Merchandise	3,479	3.72	0	3,479	0	0.00
0	0.00	0	0	0	0.00	Other Waterpark Revenue	132	0.14	0	132	0	0.00
7,617	45.90	10,870	(3,253)	0	0.00	Waterpark Revenue	26,319	28.15	43,800	(17,481)	0	0.00
7,705	46.43	2,734	4,971	0	0.00	Waterpark Snack Bar Food	27,430	29.34	13,421	14,009	0	0.00
7,703 870	5.24	2,734	(1,864)	0	0.00	Waterpark Snack Bar Beverage	2,562	29.34	13,421	(10,859)	0	0.00
(1,594)	(9.61)	2,734	(1,594)	0		Discounts - Waterpark	(5,713)	(6.11)	0	(5,713)	0	0.00
(1,3)4)	(2.01)		(1,3)4)		0.00	Discounts Waterpark	(3,713)	(0.11)		(3,713)		0.00
6,981	42.07	5,468	1,513	0	0.00	Waterpark Food & Beverage	24,279	25.97	26,842	(2,563)	0	0.00
14,598	87.97	16,338	(1,740)	0	0.00	Buccaneer Bay Revenue	50,598	54.12	70,642	(20,044)	0	0.00
						SNACK BAR COST OF SALES						
3,449	20.78	957	2,492	0	0.00	Snack Bar Food Costs	12,608	13.49	4,697	7,911	0	0.00
(248)	(1.49)	820	(1,068)	0	0.00	Snack Bar Beverage Cost	(248)	(0.27)	4,026	(4,274)	0	0.00
572	3.45	273	299	0	0.00	Other Cost of Sales	2,244	2.40	1,342	902	0	0.00
3,773	22.74	2,050	1,723	0	0.00	Total Cost of Sales	14,604	15.62	10,065	4,539	0	0.00
10,825	65.23	14,288	(3,463)	0	0.00	Gross Waterpark Income	35,994	38.50	60,577	(24,583)	0	0.00
						PAYROLL & RELATED EXPENSES	•					
6,440	38.81	5,856	584	0	0.00	Salaries & Wages - Lifeguards	25,705	27.50	25,056	649	0	0.00
2,917	17.58	2,917	0	0	0.00	Salaries & Wages- WPark Suprv	12,639	13.52	14,585	(1,946)	0	0.00
0	0.00	800	(800)	0	0.00	Salaries & Wages -Pool Attend	0	0.00	3,360	(3,360)	0	0.00
3,247	19.57	2,976	271	0	0.00	Salaries & Wages -Snack Bar	12,777	13.67	12,960	(183)	0	0.00
1,204	7.26	1,185	19	0	0.00	Payroll Taxes	4,697	5.02	5,386	(689)	0	0.00
1,451	8.74	1,491	(40)	0	0.00	Employee Benefits	4,940	5.28	5,773	(833)	0	0.00
15,259	91.95	15,225	34	0	0.00	Total Payroll - Related Expenses	60,758	64.99	67,120	(6,362)	0	0.00

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent		Year to This	o Date Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
						OTHER EXPENSES							
754	4.54	917	(163)	0	0.00			2,488	2.66	4,499	(2,011)	0	0.00
0	0.00	250	(250)	0	0.00	Linen/Pool Towels		500	0.53	1,250	(750)	0	0.00
0	0.00	125	(125)	0	0.00	Safety Equipment		0	0.00	625	(625)	0	0.00
114	0.69	100	14	0	0.00	Supplies - Cleaning		776	0.83	500	276	0	0.00
100	0.60	245	(145)	0	0.00	Supplies - Guest		206	0.22	2,682	(2,476)	0	0.00
0	0.00	83	(83)	0	0.00	Supplies - Other		246	0.26	415	(169)	0	0.00
50	0.30	0	50	0	0.00	Telephone		200	0.21	0	200	0	0.00
0	0.00	100	(100)	0	0.00	Training Equipment		292	0.31	500	(208)	0	0.00
44	0.27	0	44	0	0.00	Travel		350	0.37	0	350	0	0.00
235	1.42	208	27	0	0.00	Uniforms		253	0.27	1,040	(787)	0	0.00
1,297	7.82	2,028	(731)	0	0.00	Total Other Expenses		5,311	5.68	11,511	(6,200)	0	0.00
				-									
(5,731)	(34.54)	(2,965)	(2,766)	0	0.00	Buccaneer Bay Dept Income		(30,075)	(32.17)	(18,054)	(12,021)	0	0.00
Current Month		Current Month		Current Month			Year to Date		Year	to Date	Ye	ar to Date	
This Year		Budget		Last Year			This Year			ıdget		ast Year	
						STATISTICS			20	· ··· <i>G</i> · · ·	_		
1,668		1,867		0		Buccanneer Bay Rev PAR	1,28	85		1,794		0	

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
						THE PRESERVE						
						REVENUES						
0	0.00	0	0	0	0.00	Golf Rounds	23,740	25.39	73,225	(49,485)	0	0.00
0	0.00	0	0	0		Golf Membership	3,269	3.50	0	3,269	0	0.00
0	0.00	0	0	0		Golf Lessons	85	0.09	0	85	0	0.00
0	0.00	0	0	0	0.00	Range Fees	120	0.13	0	120	0	0.00
0	0.00	0	0	0	0.00	Cart Rental	14,447	15.45	0	14,447	0	0.00
0	0.00	0	0	0	0.00	Club Rental	123	0.13	0	123	0	0.00
0	0.00	0	0	0	0.00	Pro Shop Hard Goods	1,752	1.87	10,250	(8,498)	0	0.00
176	1.06	0	176	0		I	10,021	10.72	0	10,021	0	0.00
0	0.00	0	0	0		Golf Outing Fee	30	0.03	0	30	0	0.00
0	0.00	0	0	0		Tournament Fee	135	0.14	0	135	0	0.00
0	0.00	0	0	0	0.00	Discounts	(2,655)	(2.84)	0	(2,655)	0	0.00
176	1.06	0	176	0	0.00	Preserve Golf Revenue	51,067	54.62	83,475	(32,408)	0	0.00
0	0.00	0	0	0	0.00	Club House Food Revenue	4,152	4.44	6,150	(1,998)	0	0.00
0	0.00	0	Ö	0		Club House Beverage Revenue	5,761	6.16	6,150	(389)	0	0.00
0	0.00	0	0	0	0.00	Preserve Food & Beverage	9,913	10.60	12,300	(2.297)	0	0.00
	0.00				0.00	rieselve rood & beverage	9,913	10.60	12,300	(2,387)		0.00
176	1.06	0	176	0	0.00	The Preserve Revenue	60,980	65.23	95,775	(34,795)	0	0.00
						PRESERVE COST OF SALES						
97	0.58	0	97	0	0.00	Pro Shop Cost of Sales	2,375	2.54	6,663	(4,288)	0	0.00
0	0.00	0	0	0			(617)	(0.66)	0,003	(617)	0	0.00
0	0.00	ő	0	0		Golf Food Cost	2,998	3.21	1,968	1,030	0	0.00
(362)	(2.18)	0	(362)	0		Golf Beverage Cost	761	0.81	1,968	(1,207)	0	0.00
(265)	(1.60)	0	(265)	0	0.00	Total Cost of Sales	5,517	5.90	10,599	(5,082)	0	0.00
441	2.66	0	441	0	0.00	Gross Golf Income	55,463	59.33	85,176	(29,713)	0	0.00
						DAVIDOLL & DELATED EXPENSES						
2.017	22.60	2.750	1.67	0	0.00	PAYROLL & RELATED EXPENSES	16.667	17.02	10.750	(2,002)	0	0.00
3,917	23.60 10.55	3,750 1,750	167 0	0		Salaries & Wages-Dir of Golf	16,667 7,583	17.83 8.11	18,750 8,750	(2,083)	0	0.00
1,750 4,000	24.11	4,000	0	0		Salaries & Wages-Golf Asst Pro Salaries & Wages-Golf Superint	17,333	18.54	20,000	(1,167)	0	0.00 0.00
2,500	15.07	2,500	0	0	0.00	Salaries & Wages-Gon Superint Salaries & Wages-Asst Superint	10,833	11.59	12,500	(2,667) (1,667)	0	0.00
2,300	0.00	2,300	0	0	0.00	Salaries & Wages-Asst Superint Salaries & Wages-Outside Serv	4,889	5.23	13,624	(8,735)	0	0.00
0	0.00	0	0	0		C	3,895	4.17	7,200	(3,305)	0	0.00
0	0.00	0	0	0	0.00	Salaries & Wages-Golf Pro Shop	2,554	2.73	9,600	(7,046)	0	0.00
0	0.00	ő	0	0		Salaries & Wages-Golf Grounds	20,833	22.28	37,576	(16,743)	0	0.00
1,405	8.47	2,232	(827)	0	0.00	Salaries & Wages-Golf Maint	2,868	3.07	11,016	(8,148)	0	0.00
1,232	7.42	1,345	(113)	0		2	7,613	8.14	13,137	(5,524)	0	0.00
726	4.38	828	(102)	0		Employee Benefits	8,061	8.62	5,225	2,836	0	0.00
15,530	93.59	16,405	(875)	0	0.00	Total Payroll - Related Expenses	103,129	110.31	157,378	(54,249)	0	0.00

Current Month		Current Month		Current Month			Year to Date		Year to Date		Year to Date	
This Year	Percent	Budget	Variance	Last Year	Percent		This Year	Percent	Budget	Variance	Last Year	Percent
_				_		OTHER EXPENSES						
0	0.00	0	0	0	0.00	Drainage - Irrigation	525	0.56	1,780	(1,255)	0	0.00
0	0.00	0	0	0	0.00	Erosion	137	0.15	2,000	(1,863)	0	0.00
0	0.00	0	0	0	0.00	Fertilizer	1,160	1.24	6,000	(4,840)	0	0.00
0	0.00	0	0	0	0.00	Gas & Oil	5,888	6.30	3,500	2,388	0	0.00
0	0.00	0	0	0	0.00	Seed, Sod, Sand	3,424	3.66	8,570	(5,146)	0	0.00
0	0.00	0	0	0	0.00	Treatment Costs	7,013	7.50	21,000	(13,987)	0	0.00
0	0.00	0	0	0	0.00	Water/Irrigation	0	0.00	3,000	(3,000)	0	0.00
578	3.48	600	(22)	0	0.00	Equipment Parts/Repairs	1,868	2.00	4,700	(2,832)	0	0.00
0	0.00	0	0	0	0.00	Furniture Fixtures Equip -Golf	226	0.24	0	226	0	0.00
0	0.00	0	0	0	0.00	Golf Cars	40,842	43.69	30,600	10,242	0	0.00
0	0.00	0	0	0		Supplies - Cleaning	551	0.59	700	(149)	0	0.00
0	0.00	0	0	0		Supplies - Guest	880	0.94	200	680	0	0.00
0	0.00	0	0	0	0.00	Supplies - Kitchen	164	0.18	0	164	0	0.00
0	0.00	0	0	0	0.00	Supplies - Other	1,481	1.58	0	1,481	0	0.00
0	0.00	200	(200)	0		Licenses & Permits	0	0.00	1,000	(1,000)	0	0.00
0	0.00	50	(50)	0	0.00	Office Supplies	0	0.00	250	(250)	0	0.00
0	0.00	50	(50)	0	0.00	Pest Control	0	0.00	250	(250)	0	0.00
0	0.00	0	0	0	0.00	Pro Shop Supplies	16	0.02	0	16	0	0.00
123	0.74	150	(27)	0	0.00	Telephone	883	0.94	750	133	0	0.00
(103)	(0.62)	100	(203)	0		Television	233	0.25	500	(267)	0	0.00
544	3.28	300	244	0	0.00	Training/Travel	990	1.06	1,300	(310)	0	0.00
0	0.00	100	(100)	0	0.00	Uniforms	25	0.03	400	(375)	0	0.00
0	0.00	500	(500)	0	0.00	Vehicle Maint/Gas -Golf	0	0.00	2,500	(2,500)	0	0.00
115	0.69	0	115	0	0.00	Other Golf Expenses	115	0.12	0	115	0	0.00
1,257	7.58	2,050	(793)	0	0.00	Total Other Expenses	66,421	71.05	89,000	(22,579)	0	0.00
(16,346)	(98.51)	(18,455)	2,109	0	0.00	Preserve Dept Income	(114,087)	(122.03)	(161,202)	47,115	0	0.00
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Current Month		Current Month		Current Month			Year to Date	Year	to Date	Ye	ar to Date	
This Year		Budget		Last Year		CT A TICTICS	This Year	В	udget	L	ast Year	
						STATISTICS						
20		0		0		Preserve Revenue PAR	1,549		2,432		0	